

NSG 2008 Millionaire Path

Financially Free

Business Plan

NSG No.1!

By Dr. Niki Shuhada Shukor

Founder, NSG Premier Consultants & *Financially Free Club*

Introduction

Dear NSG Champions,

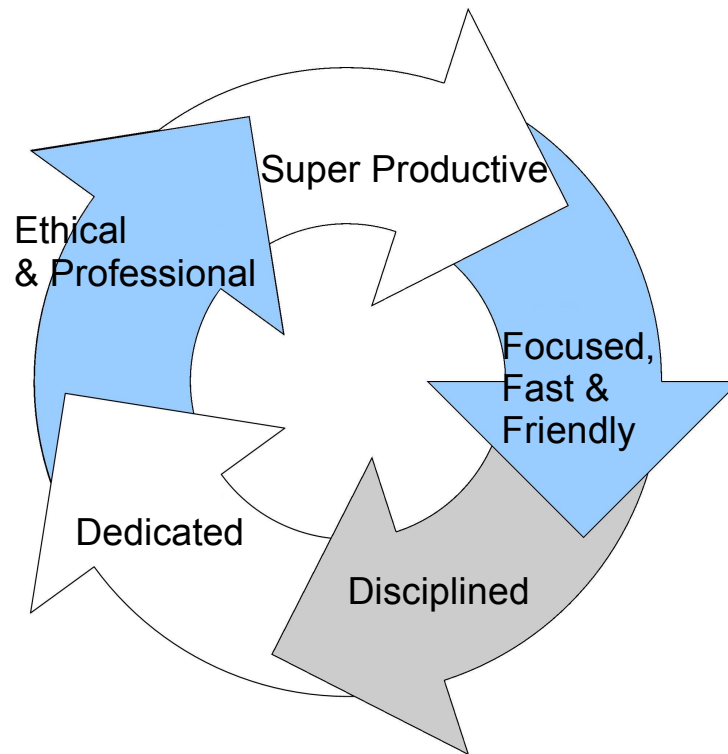
Alhamdulillah, 2007 was a breakthrough year for NSGians and NSG Clients. For NSGians, we produced Total Group Sales of above RM155 million, the highest sale that I have produced as a GAM in the last 10 years record! Well done! I can sum it up why we did so well is because of all our team-members total belief and united love towards their leaders, NSG and CIMB Wealth Advisors. This love and belief transformed into the spirit of "I can do it too!" which makes NSGians successful.

For our clients, the market, our strategy and our funds performed amazingly well, outperforming the target results. Many of our funds gave out dividends and bonuses, as well as capital gains. To sum this up, fast friendly ethical professional financial advice works in tandem with long term investments program. We also did the spiritual prayers for our clients, thank you NSGians for participating in our many solat jumaah and solat hajat events.

Looking forward to 2008, lets use our Blue Ocean Strategy and begin to build our business to value-add clients benefit. Think about what to maximize, what to reduce, what to create and what to eliminate in your day to day activities so that both your clients and yourself win at the end of the day. Happy New Year! 2008 will be our *Financially Free* year for both clients and consultants!

Love,
Dr. Niki (Mummy)

NSG 2008 Values



NSG 2008 Empowering Mantras

1. For Things To Change I Must Change First!
2. Action Creates Results, Action Makes Us Financially Free!
3. Time Is Money, Speed Is Profit!
4. Takut Takut Buat!
5. No Complaints, No Blame, No Excuses!
6. I Can Do It Too, And I Can Do It Better!
7. I Am Responsible To Be Happy To Serve More People and Earn More Money!

Sales Projection for NSG 2008

RM300 million for 12 months

January to June 2008
RM17m per month target = RM100 million

Sales History

Highest sales: RM22m in Nov 2007

+

July to December 2008
RM34m per month target = RM200 million

Sales History

Highest sales: RM37m in Oct 2000

RM300 million

Key Sales Team Leaders NSG 2008

YODA

1. Amirul/Dr.Niki
2. Miindah
3. Nadia
4. Adry
5. Reza
6. Syuhaidah
7. Riza
8. Sophie
9. Suzie
10. Jennifer

KEY Trainer

1. Afifi
2. Ayu
3. Dino
4. Eija
5. Wnr
6. Kamal
7. Mastura
8. Mus
9. Yuyu
10. Siti
11. Ika
12. Kiff

NLC

1. Alvin
2. Betty
3. Faizah
4. Jiha
5. LV
6. Rana

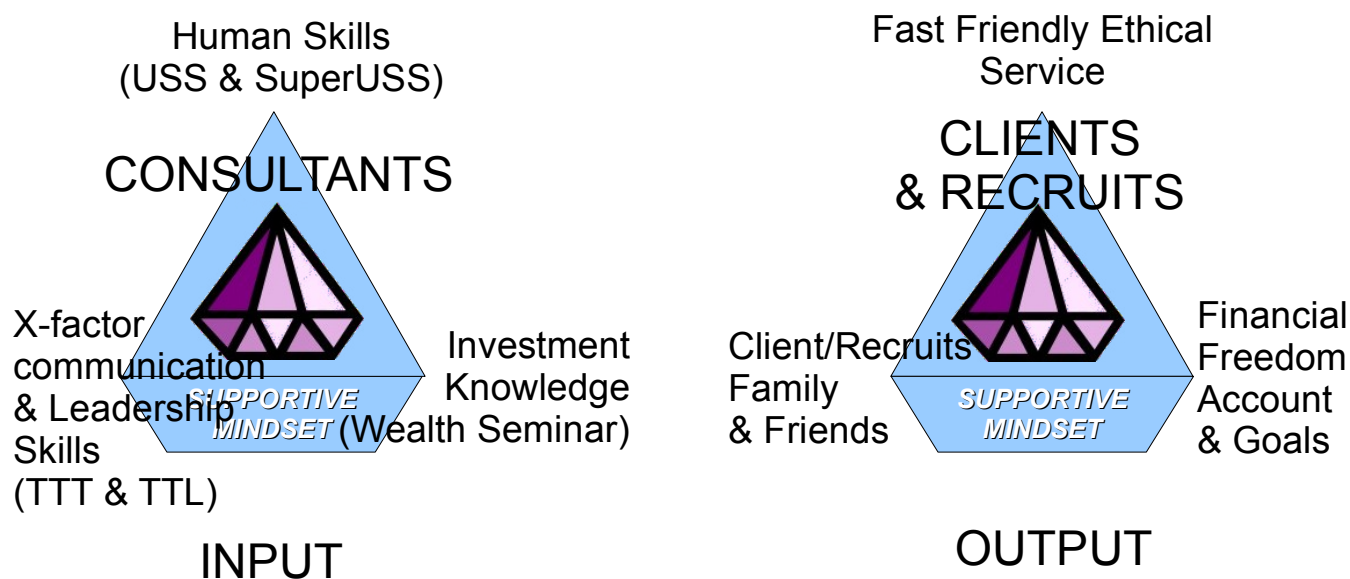
NLC2

1. Azidi
2. Elbe
3. Khairil
4. Kathy
5. Ira
6. Nizam
7. Shahrul
8. Fairuz
9. Shairah
10. Sanusi

Total Key Sales Team Leader : 38

NSG 2008 Strategic Profile Value Curve

1. NSG 2008 Sales Team Focus (The 2 Diamonds)



2. NSG 2008 Sales Team Divergence

1. More Recruitment, Early Recruitment, Quality Recruitment
2. *Financially Free Club* Seminars & Activities for Clients
3. Qualify all conventions by March 2008

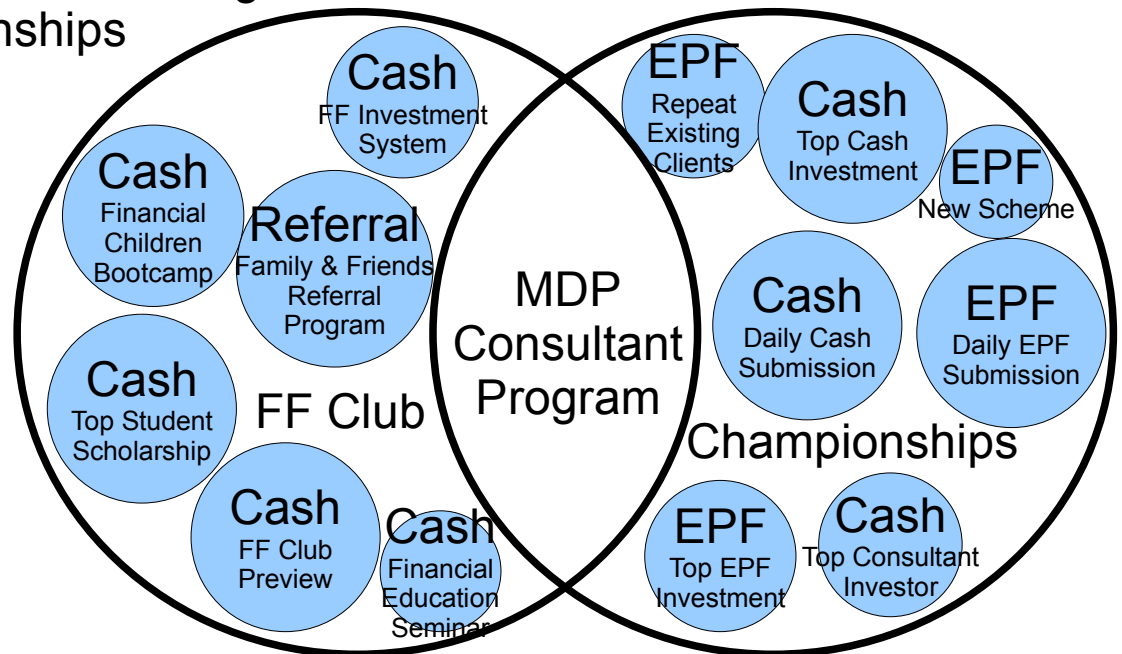
3. NSG 2008 Sales Team Compelling Tag lines

1. Fast, Friendly, Ethical and Professional Financial Advice for You, Your Family and All Your Friends.
2. Our Customer Service is The Best
3. Customer Service Through Education
4. We Help You Get Your Financial Freedom
5. NSG No. 1! All For One, One For All

NSG 2008 Marketing Direction

Sales Through:

1. EPF
2. Cash
3. Financially Free (FF) Club
4. MDP Consultant Program
5. Championships



NSG 2008 Trainings

- | | |
|-------------------------------------|-------------|
| 1. Dr. Lawrence's Train The Trainer | Half-yearly |
| 2. Dr. Niki's TTL | Quarterly |
| 3. Dr. Niki's Wealth Creation | Quarterly |
| 4. Dr. Niki's SuperUSS | Quarterly |
| 5. Dr. Niki's USS | Monthly |
| 6. NSG Skill Training | Weekly |
| 7. NSG Saturday STARS Training | Weekly |
| 8. NSG BOP | Weekly |
| 9. NSG FF Club Preview | Weekly |

NSG 2008 Essential Items To Have

1. The Secret Book by Rhonda Byrne
2. The Science of Getting Rich edited by Ruth L. Miller
3. The Millionaire Mind by T. Harv Eker
4. Your 2008 Goal Book
5. Acquire minimum 10 sets Supportive Business Attires with minimum 2 sets in NSG Red & Black colour.