









I always believe that all of us should be on a journey toward creating a life of lasting success and fulfillment – a life we truly deserve. I have a deep enthusiasm for doing everything coming from my heart! I believe this philosophy of life guarantees everyones long-term success.

Life produces extraordinary rewards for those who give in extraordinary ways. So let's make a joint commitment to participate in life with a new level of intensity and passion from the heart, one that will take us in achieving our goals. 99

## Dr Niki Shuhada

Chief Master Trainer
Success Coach
Winner of Awards
Professional Speaker

Dr. Niki's seminar is the necessary foundation for consultant to excel in this business. This 3 days program is full of skills and knowledge conducted in a very exciting way and fun environment so that you learn effectively. If you want to become Master of Selling, SSS is the right answer.

Anom Dato' Ismail Million Dollar Producer Company Contests Qualifier

The seminar is an outstanding experience! It really helped me build my confidence – I can see clearly where my career is moving towards. If you want to become a millionaire, learn from a Millionaire!!!

Reza Azri Company Contests Qualifier

Duplicate and run the NSG systems as fast as you can. Duplicate the skills and run the sales process as soon as possible, don't wait, the real learning process will come naturally then you can tune it accordingly. If you want to become successful as your mentor, duplicate their styles and run it. You will get the same result.

Ahmad Azizan Promoted after attending seminar

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# Developing People from the Heart











# Trainings & Seminars



### SELLING from the HEART

- •Master Closer Wheel
- •Power Communication
- •Instant Rapport
- •Verbal Tai-Chi
- •Listening Skill
- •8-Step Selling Process



### LEADING from the HEART

- •High Trust Leadership
- •Communicate a Vision
- •Group Values
- •Train as a Team



### COMMUNICATING from the HEART

- •High Energy
- •Intensity of Eye Contact
- •Transfer of Feelings
- •Scripts & Storyline



### TEAMBUILDING from the HEART

- •Developing Team Values
- •Forming Team Spirit
- •Setting Team Goals
- •Resolving conflicts by Team Talk



# LEARNING from the HEART

- •Learning by not learning
- Make learning FUN
- •Speed Reading
- •Visual Influence
- •Practical NLP



# About Dr. Niki...

Often described as a highly motivating speaker and a compassionate listener, Dr. Niki always put her heart into her trainings and seminars. She earned her doctorate from the University of New Castle and is passionate about developing talent in people. A winner of 22 awards of sales and leadership, her achievements are unique in the industry. Her sales & leadership trainings have been described as life-changing and highly effective in producing outstanding performers. The strategies & systems she has created & taught have been used by thousands of sales professionals in achieving their dreams & goals.