

# YOU CAN BUILD A SUCCESSFUL UNIT TRUST MARKETING BUSINESS NOW



**N**iki Shuhada Shukor is enthusiastic about developing business owners. While studying in Australia and later when living in London she aspired to becoming a successful business owner. Upon returning to Malaysia, she had an opportunity to start her own business via marketing unit trusts from a reputable Unit Trust

8 top reasons why her team has joined Niki:

1. Extraordinary income
2. Financial freedom
3. More quality time
4. Personal development
5. The ability to help others
6. The opportunity to meet new people
7. A wonderful retirement
8. Leaving a legacy

Management Company. She was 29 years old when she started her business career as a Unit Trust Consultant in 1997.

“One of my first few books that I read on success was by Zig Ziglar. He said, ‘HELP ENOUGH OTHER PEOPLE GET WHAT THEY WANT and YOU will get what you want.’ I love that quotation and began to help more clients and team members achieve their goals.”

Since 1997, Niki has now moved up to the highest position as a Group Agency Manager. She serves 500 clients in their retirement planning and is a leader to 2000 consultants. “I feel a deep personal satisfaction and happiness to see the transformation of my consultants, their success motivates me to help even more people who want to be business owners.”

“My husband was an engineer and he joined me full-time in 1999. We are looking for more graduates and professionals to join us so that we can help them to become extraordinary and professional Unit Trust Consultants. Deep down, I want to dispel the myth that this career is only about pushing products. In reality it is a process of educating and helping clients in wealth building. There is a monitoring system to ensure clients meet their investment targets.”

“Unit trust is a medium to long term investment vehicle. Applying the right strategy will result in successful investments. More importantly, in this business, you are not the only one enjoying financial success. You see with your own eyes clients meeting their investment targets and your team members earning five-figure incomes, buying new luxury cars and developing as a leader. Their life and their attitude has changed for the better.” smiled Niki.

**Niki is the recipient of 21 awards in SBB Mutual. Among the top awards were, the first Master Builder Award, Top GAM for 3 consecutive years, and the Premier Club President for top personal sales. Niki feels awards are a benchmark to success in any field. She attributes her success to God for giving her full focus, dedication and keeping discipline towards her work.**

Niki wants to help more people become professional consultants. If you have the desire to have one of these top reasons, CALL Misrina to join Niki NOW at 03 41422911.

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